

Satair and Schroth Safety Products Announce Exclusive North American Distribution Agreement for Cockpit Secondary Barriers

Hamburg, Germany, April 15 2026 – Satair and Schroth Safety Products have entered into a new exclusive distribution agreement to support the aftermarket requirements for the Installed Physical Secondary Barrier (IPSB) system in North America. The agreement positions Satair as the sole provider of spares and initial provisioning (IP) packages for this critical security hardware.

The IPSB is a secondary barrier door designed to shield the cockpit entry area, fulfilling a mandated FAA requirement for newly-built U.S.-registered aircraft. While the official FAA mandate takes effect in August 2026, Schroth's IPSB system is already standard line-fit equipment on new Airbus A320neo family and A350 aircraft being delivered to major U.S. carriers.

"This agreement ensures that North American airlines have immediate, local access to the specialized components required to maintain their new fleets," said Thomas Lagaille, VP Product Management & Business Development, Satair. "By securing exclusivity for the IPSB, we are providing a seamless support structure for the next generation of cockpit security."

"We are proud to partner with Satair through this exclusive five-year agreement to ensure the seamless delivery of our IPSB system to the North American aftermarket. As the FAA mandate for secondary cockpit barriers approaches in 2026, this collaboration allows us to leverage Satair's extensive distribution network to provide critical support for the of major U.S. carriers." said Martin Nadol, President, Schroth.

The agreement covers support for the existing fleet of A320neo family and A350 aircraft already equipped with the Schroth IPSB, as well as all future Airbus deliveries to U.S. operators. Satair's investment in local inventory ensures that both current and future aircraft featuring the Schroth IPSB solution can maintain full regulatory compliance without operational disruption.

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Satair is a global company and world leader in the commercial aerospace aftermarket. The company supports the complete life cycle of the aircraft with a full and integrated portfolio of flexible, value adding material management products, services and tailored support modules across all platforms. As a key part of Airbus customer services, Satair has exclusive or primary distribution arrangements for aerospace component manufacturers, and supplies parts to multi-fleet customer airlines and MRO companies. It also fulfils the material service support obligation for the in-service fleet of more than 12,000 Airbus aircraft. Visit www.satair.com.

About Schroth Safety Products

Schroth Safety Products is a global leader in the development and manufacture of innovative occupant protection systems for use in aerospace, motorsports, defense, and medical transport. The company also develops and manufactures energy-absorbing and life-saving safety solutions for other critical applications in aircraft and ground vehicles. Visit www.schroth.com.

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